# WCO Sub-Regional Train-the-Trainer Workshop on Customs Valuation

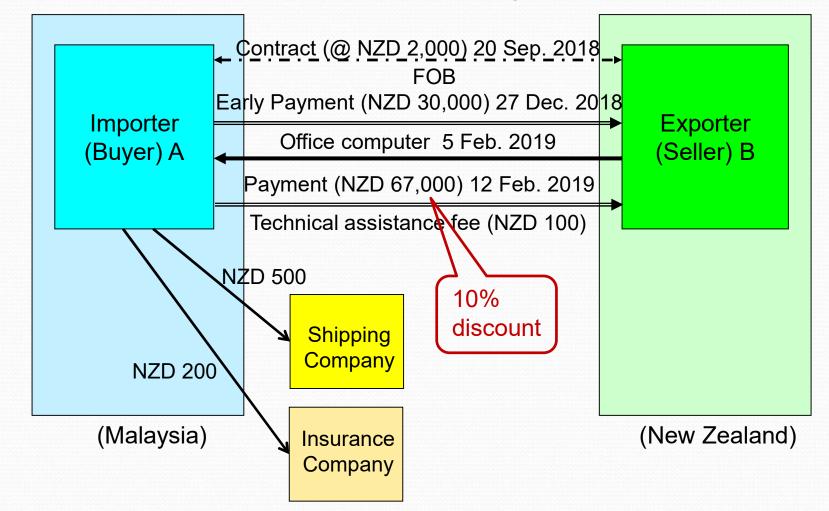
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# **Case Study** of the Transaction Value Method





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How do you determine the customs value of the office computer?

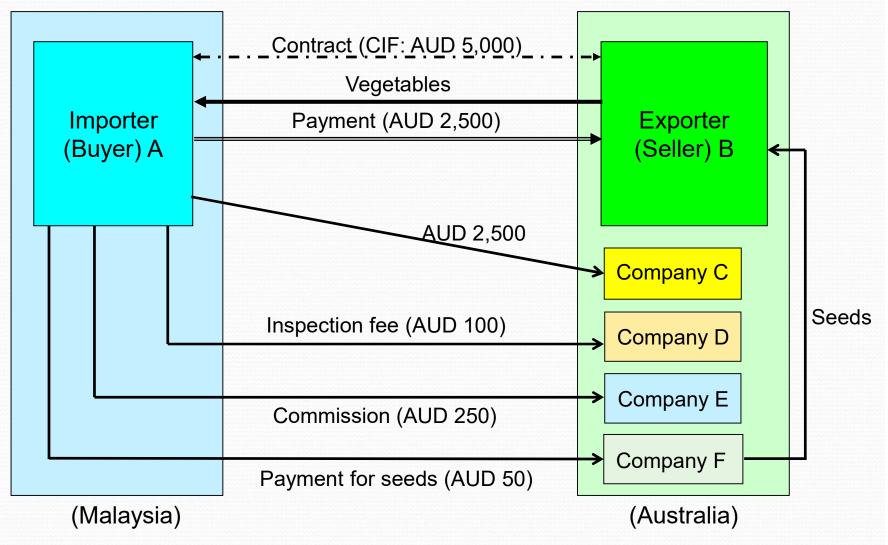
Note to Article 1, Price Actually Paid or Payable

3. The customs value <u>shall not include</u> the following charges or costs, provided that they are <u>distinguished</u> from the price actually paid or payable for the imported goods:

 (a) charges for construction, erection, assembly, maintenance or technical assistance, <u>undertaken after importation</u> on imported goods such as industrial plant, machinery or equipment

- (a) According to the sales contract, the contract price of the imported computer is NZD 100,000 (@2,000  $\times$  50 units).
- (b) As Importer A paid 30% of the contract price (NZD 30,000) by the end of December 2018, Importer A could get 10% discount of NZD 30,000 (NZD 3,000) in accordance with the sales contract. The <u>early payment discount</u> is a normal commercial practice and can be accepted when determining the customs value.
- (c) The <u>ocean freight</u> (NZD 500) should be included in the customs value under Article 8.2(a).
- (d) The <u>insurance cost</u> (NZD 200) should be included in the customs value under Article 8.2 (c).
- (e) The <u>technical assistance fee for the work undertaken after</u> <u>importation</u> (NZD 100) should not be included in the customs value according to the Note to Article 1, PAPP 3(a).

Therefore, the customs value of 50 units of the computer is NZD 97,700 (30,000 + (70,000-3,000) + 500 + 200).



How do you determine the customs value of the vegetables?

#### Note to Article 1, Price Actually Paid or Payable

 The price actually paid or payable is the total payment made or to be made by the buyer to or for the benefit of the seller for the imported goods. ..... <u>Payment may be made directly or</u> <u>indirectly</u>. An example of an indirect payment would be the settlement by the buyer, whether in whole or in part, of a debt owed by the seller.....

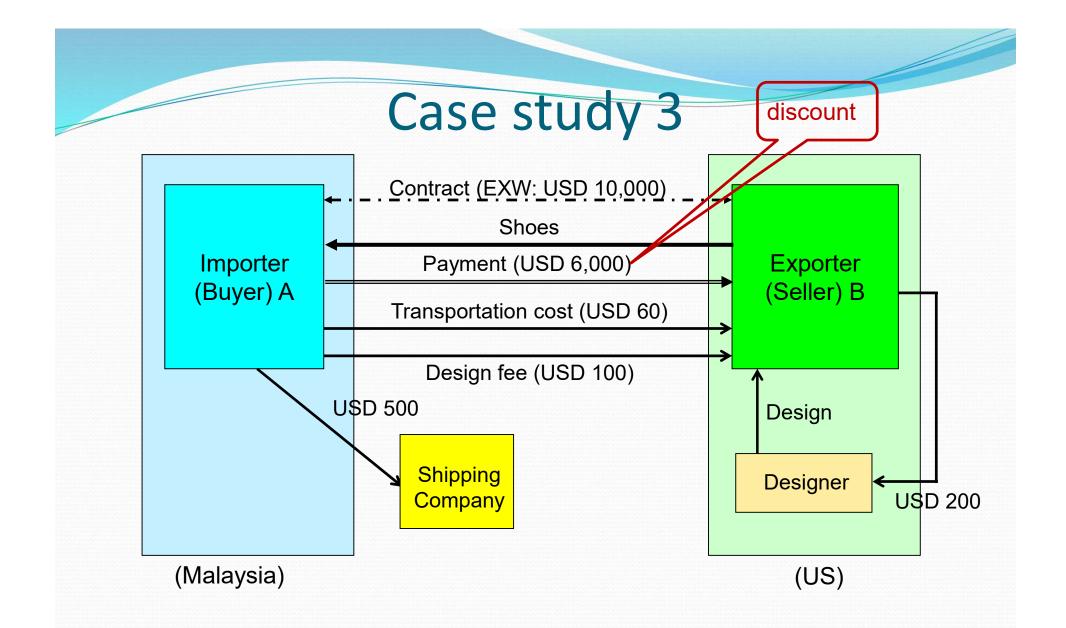
Note to Article 1, Price Actually Paid or Payable

2. Activities undertaken by the buyer on the buyer's own account, other than those for which an adjustment is provided in Article 8, are not considered to be an indirect payment to the seller, even though they might be regarded as of benefit to the seller. The costs of such activities shall not, therefore, be added to the price actually paid or payable in determining the customs value.

- (a) According to the Note to Article 1, PAPP 1, PAPP is the total payment made by the buyer to or for the benefit of the seller for the imported goods and may include an <u>indirect payment</u>. Therefore, PAPP in this case is AUD 2,500 paid by Importer A to Exporter B and AUD 2,500 paid by Importer A to Company C for the benefit of Exporter B (a total of AUD 5,000).
- (b) The <u>inspection fee</u> (AUD 100) should not be included in the customs value according to the Note to Article 1, PAPP 2 because the inspection was <u>undertaken by the buyer on the buyer's own account</u>
- (c) Company E is regarded as a selling agent and the <u>commission</u> (AUD 250) should be included in the customs value under Article 8.1(a)(i)
- (d) The vegetable seeds supplied indirectly by the buyer free of charge were used for the production of the imported goods and the <u>cost of</u> <u>assists</u> (AUD 50) should be included in the customs value under Article 8.1 (b)(iii).

Therefore, the customs value of the vegetables is AUD 5,300 (2,500+2,500+250+50).

Reference: Explanatory note 2.1 (Commissions and brokerage in the context of Article 8 of the Agreement) 8



How do you determine the customs value of the shoes?



#### Article 8

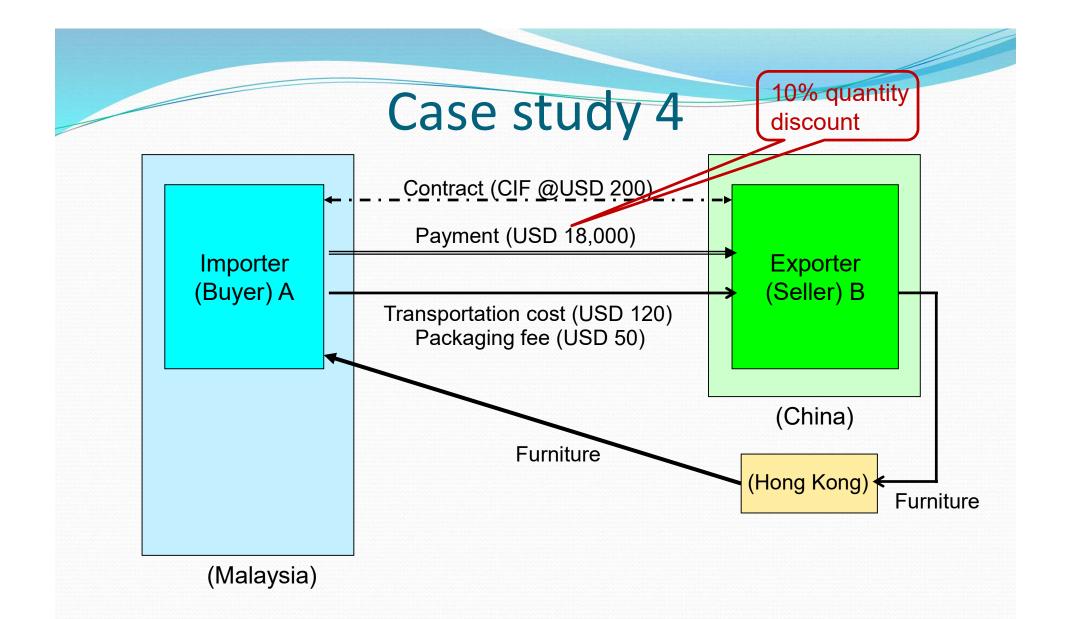
- In determining the customs value under the provisions of Article
  there shall be added to the price actually paid or payable for the imported goods:
  - (b) the value, apportioned as appropriate, of the following goods and services where <u>supplied directly or indirectly by the buyer</u> free of charge or at reduced cost for use in connection with the production and sale for export of the imported goods, <u>to the</u> <u>extent that such value has not been included in the price</u> <u>actually paid or payable</u>:
    - (iv) engineering, development, artwork, <u>design work</u>, and plans and sketches <u>undertaken elsewhere than in the country of</u> <u>importation</u> and <u>necessary for the production</u> of the imported goods;

(a) USD 2 discount per pair cannot be accepted because the discount is not related to this importation. Therefore, the PAPP of 2,000 pairs of shoes is USD 10,000.

Case study 3

- (b) The <u>ocean freight</u> (USD 500) should be included in the customs value under Article 8.2(a).
- (c) Importer A stated that he did not insure the goods and if there is evidence to support this, it is not necessary to include the <u>insurance</u> <u>cost</u> in the customs value under Article 8.2(c).
- (d) The <u>domestic transportation cost in the country of exportation</u> (US 60) should also be included in the customs value under Article 8.2(a).
- (e) The <u>design fee</u> supplied by the buyer (USD 100) should be included in the customs value and the fee borne by the seller (USD 100) should not be included under Article 8.1(b)(iv).

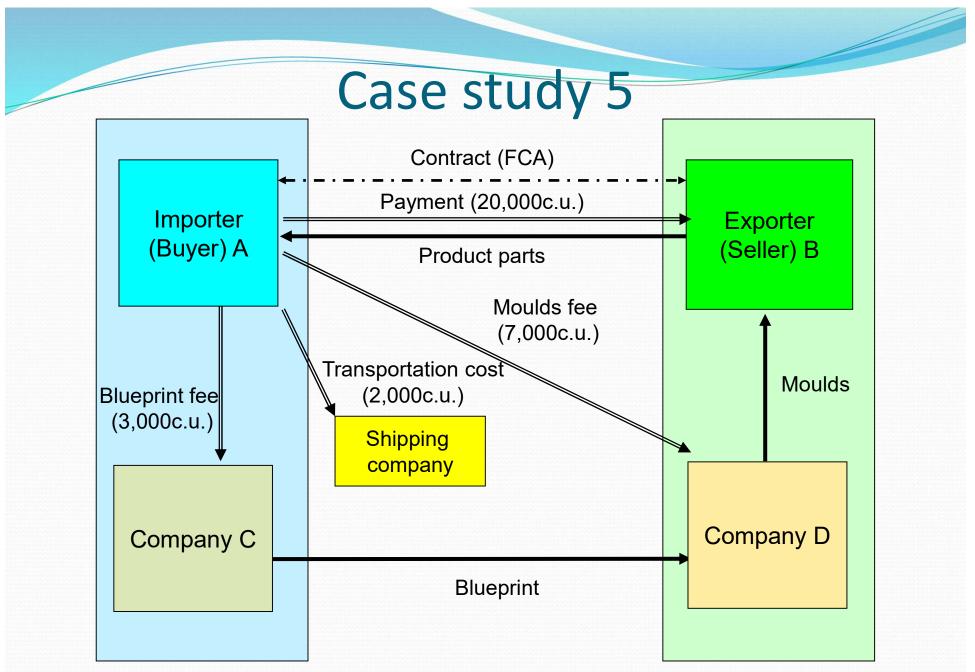
Therefore, the customs value of 2,000 pairs of shoes is USD 10,660 (10,000+500+60+100).



How do you determine the customs value of the furniture?

- (a) 10% of the <u>quantity discount</u> is a normal commercial practice and can be accepted when determining the customs value.
- (b) The <u>additional transportation cost incurred by the buyer in the</u> <u>country of exportation</u> (US 120) should be included in the customs value under Article 8.2(a).
- (c) The <u>additional packaging fee incurred by the buyer</u> (USD 50) should be included in the customs value under Article 8.1(a)(iii).

Therefore, the customs value of 100 sets of furniture is USD 18,170 (18,000+120+50).



How do you determine the customs value of the furniture?

Importer A supplies moulds to Exporter B free of charge.

Exporter B made product parts with using the moulds.

The moulds come under Article 8.1(b)(ii).



#### Commentary 24.1

The question is whether the value of the assists supplied for production of the imported goods includes the cost of other goods or services as part of the "given cost."

For determining the value of assists, Paragraph 2 of the Interpretative Note to Article 8.1(b)(ii) provides that:

- if the importer/buyer acquires the element from a seller not related to the importer/buyer at a given cost, the value of the element is that cost; or,
- if the element was produced by the importer/buyer or by a person related to the importer/buyer, its value would be the cost of producing it.

#### Commentary 24.1

6. Consequently, where the assists are produced by the importer, or by a person related to the importer, their value would be calculated by including all elements used to produce them.

In the same way, it is understood that the term "given cost", referenced in the above mentioned Interpretative Note, does not only include the price paid to the seller for the assists of the imported goods but also the cost of other goods or services supplied by the importer/buyer to that seller to produce the assists.

7. In view of the above, the term "given cost" in the Interpretative Note to Article 8.1(b)(ii) <u>would include all the costs incurred by</u> <u>the importer in respect of acquiring the assist.</u>



Condition

The government provides that the costs of transport should be added to PAPP.

Conclusion

Price actually paid or payable: 20,000 c.u.

Assist (moulds cost including blueprint): 10,000 C.U.

Cost of transport:

2,000 c.u.

Customs value of imported goods:32,000 c.u.